

DAILY DISCIPLINE.COM

The objective is professional.

The journey is personal.

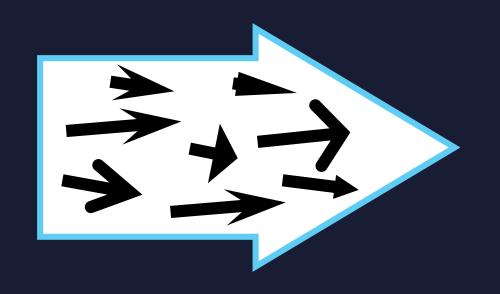
THE PERFORMANCE PATHWAY

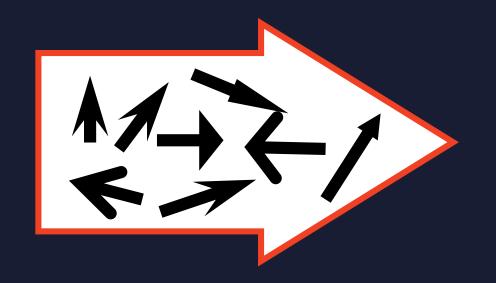
LEADERS

CULTURE

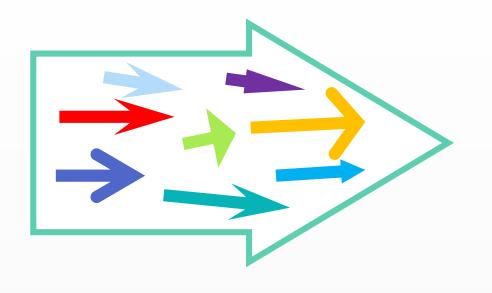
BEHAVIOR

RESULTS





SUCCESS waits on alignment and unity.



Be you . . . Align with us.

ALIGNMENT + UNITY

Organizational

Team

Personal

Responsible for *YOURSELF*

Responsible for *MORE* than *YOURSELF*

PERFORMER

LEADER



ARCHITECT

LEADER of LEADERS

CREATE CONFIDENCE
DELIVER PERFORMANCE

LEADERS

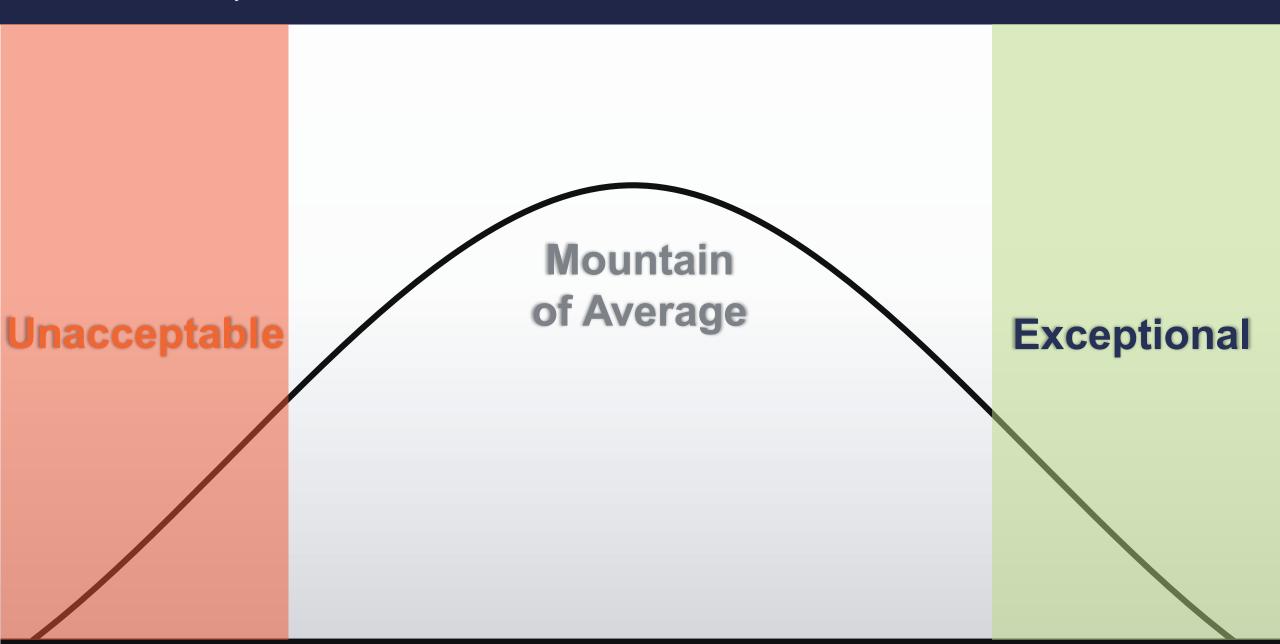
DO

PERFORMERS

How deep is your team's CONFIDENCE:

- 1. In **you?**
- 2. In themselves?
- 3. In their teammates?
- 4. In the plan?
- 5. In the company?

What are your standards?



Four Stages of Skill-Building



Automatic

Basic

Beginning

Actively Chosen Transformation (ACT)

- 1. PURPOSEFUL: Identify at a meaningful objective.
- 2. PROACTIVE: Make an intentional choice.
- 3. POSITIVE: Put great energy into it.
- 4. PERSISTENT: Stay the course and see it through.



BLAMING COMPLAINING **DEFENSIVENESS**



Doesn't...

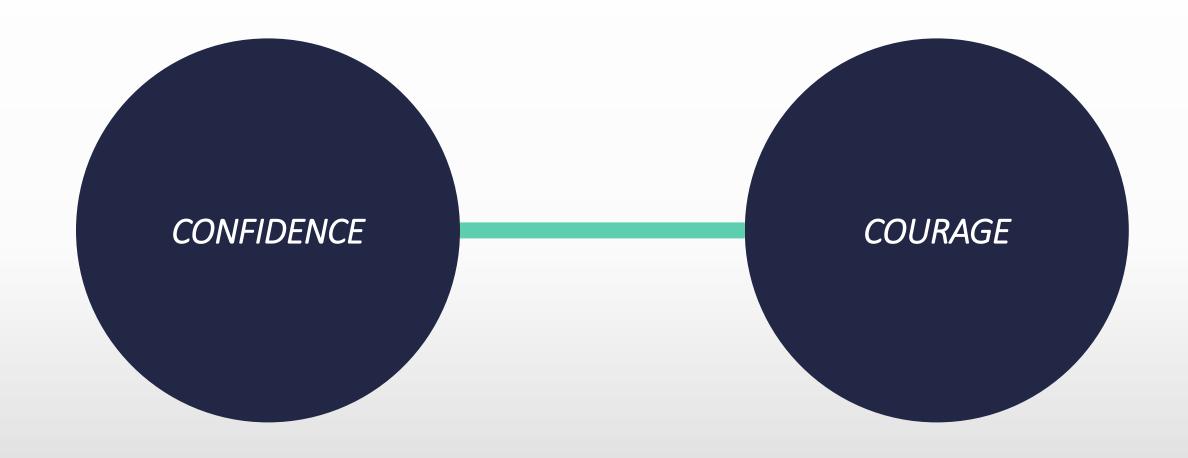
- SOLVE PROBLEMS
- ACHIEVE GOALS
- IMPROVE RELATIONSHIPS



Three steps to eliminate BCD:

- 1. Don't do it.
- 2. Do anything else.
- 3. Resolution or Resilience.

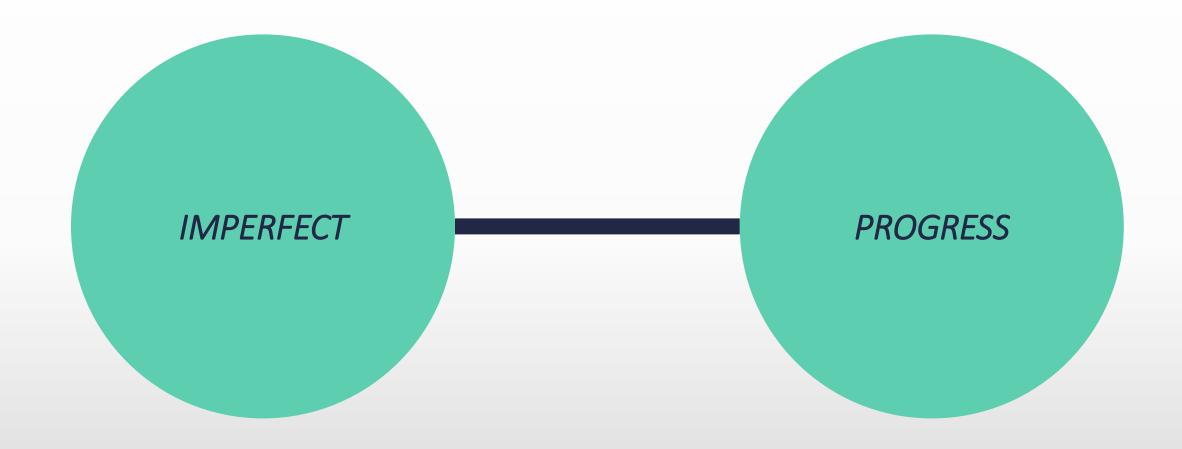
Do The Work



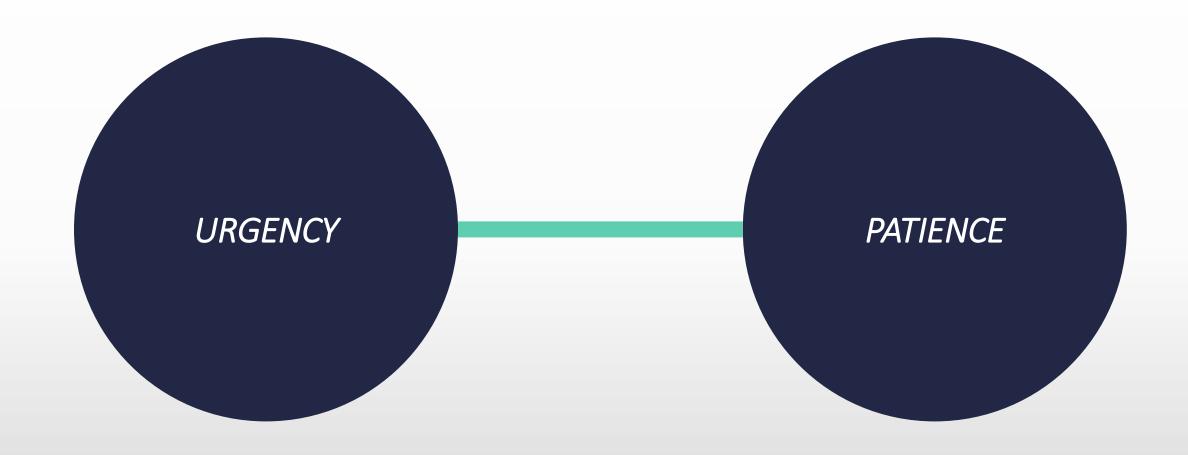
What is CONFIDENCE and where does it come from?

- 1. "I know what to do."
- 2. "I know how to do it."
- 3. "I feel capable of doing it."
- 4. "I expect good results."
- 5. "I will be ok if results aren't what I expect."

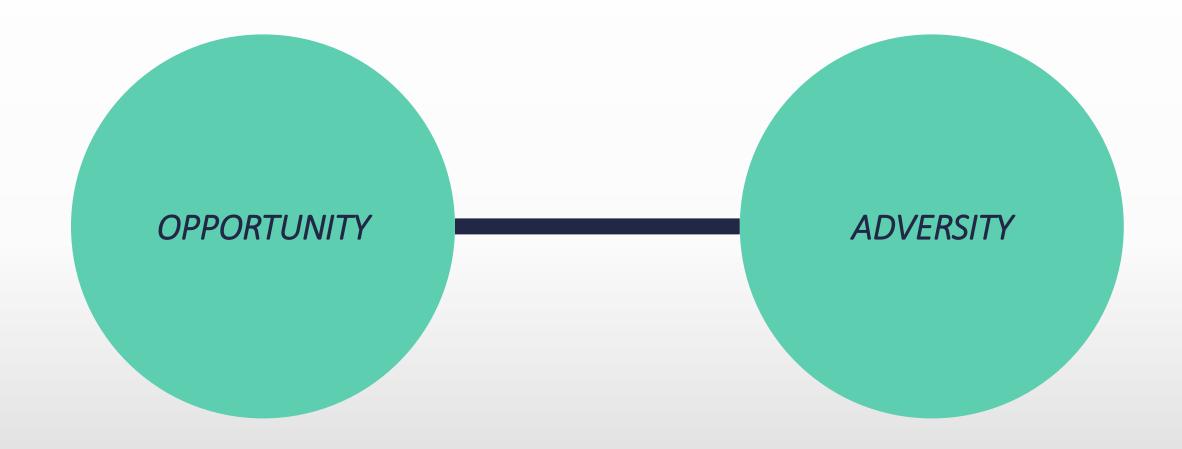
Embrace The Chase



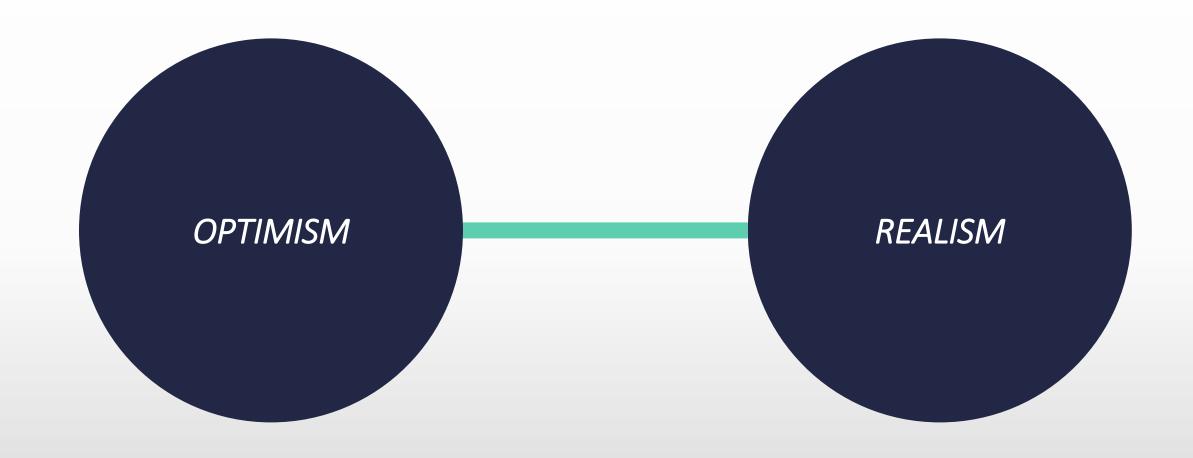
Discipline Is The Shortcut



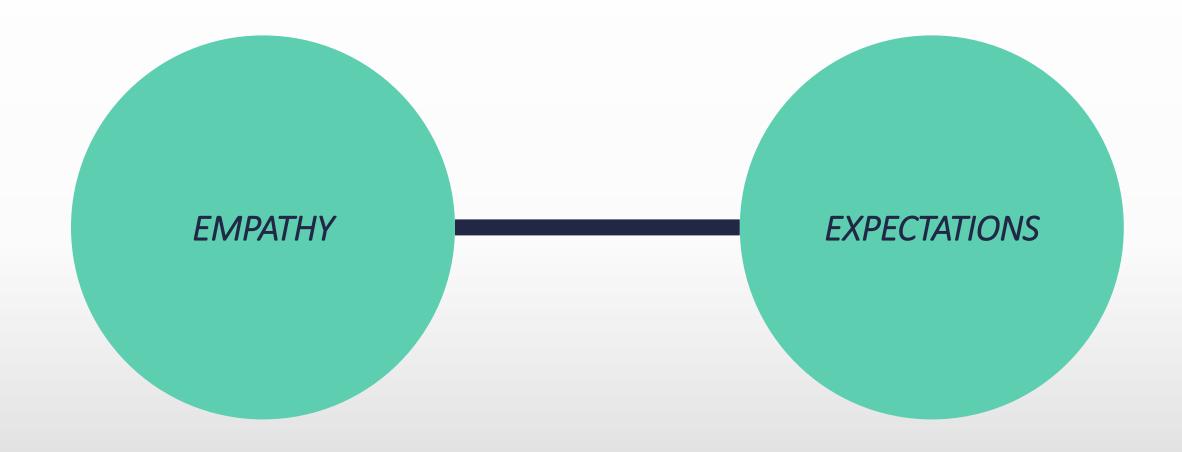
Everything Is Training For Something



Doesn't Matter, Get Better



Outlast The Cynics



www.DailyDiscipline.com/HDAW



